Filmack's Messenger of Good Cheer

NUMBER 2 ebruar4 Exploit WASHINGTON'S BIRTHDAY MR SHOWMAN LINCOLN'S BIRTHDAY VALENTINE DAY

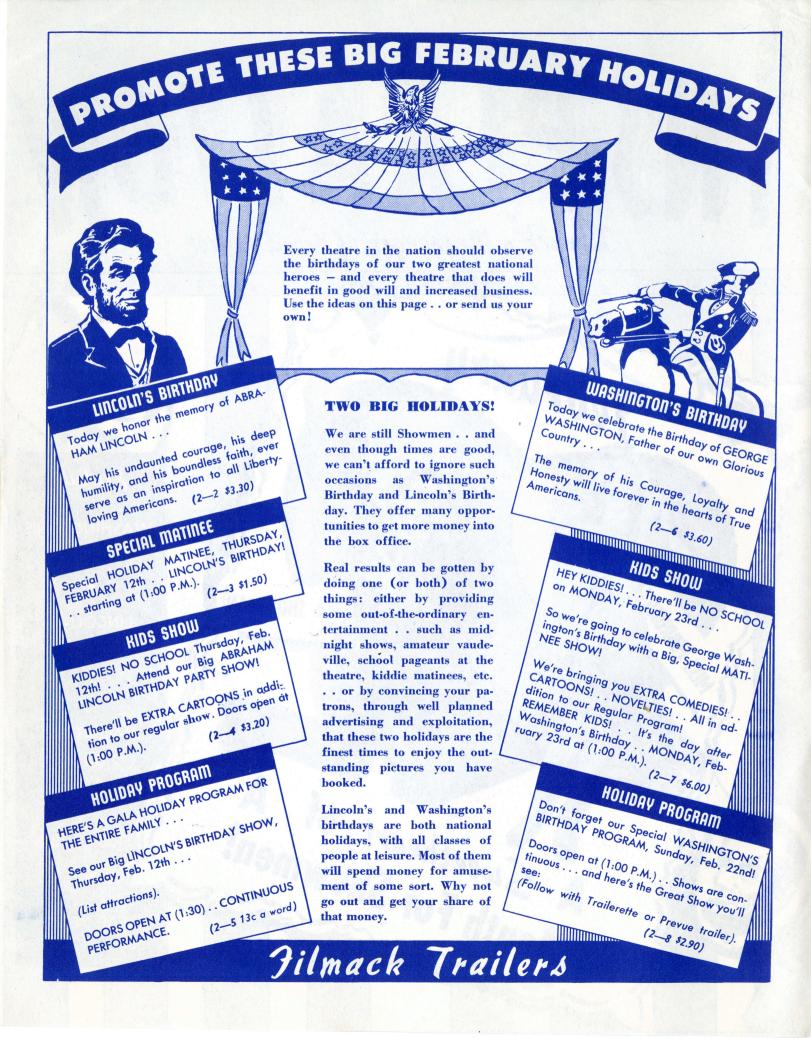
FEBRUARY, 1948

VOLUME 10

A Sweetheart of A Month For Showmen!

FRIDAY 13th

LEAP YEAR



INSPIRATION

Published by Filmack Trailer Co.as Special Service to Customers

WE HAVE A SPECIAL STAFF TO TAKE YOUR PHONE ORDERS



JUST CALL HARRISON 3395 AND ASK FOR COPY TAKER

VOLUME 10

NUMBER 2

Yep, It's A Short Month! ___

FEBRUARY... according to the calendar... is a short month. Before you know it the end of the month rolls around... and you may end up in the red! But YOU can make February a long month — so far as profit is concerned!

Of course, if you're the kind of exhibitor who is satisfied just to open the doors and take in what business might come your way. THIS EDITORIAL IS NOT FOR YOU. and you might just as well stop reading now. because we're going to tell you what we think the average exhibitor should do during the month of FEBRUARY!

But if you do continue reading . . and are interested . . then you aren't the average exhibitor, because you re the kind to take advantage of every extra event that comes along!

There's a lot of extra money to be had by exploiting LINCOLN'S BIRTHDAY WASHINGTON'S BIRTHDAY . . and think of the many tie-ups you can make on VALENTINE'S DAY!

And that isn't all. In February there's a FRIDAY THE 13TH! We're ready to wager dollars to doughnuts that if your patrons go for MIDNIGHT SHOWS... JINX SHOWS... and HORROR SHOWS... it will get you some extra dough!

And how about a LEAP YEAR Party on

February 29th...have you thought of that?

Of course we really shouldn't mention it in this column . . because all these ideas are listed in this issue of "IN-SPIRATION"!

Take advantage of all the many BIG MONEY days in February . . but don't wait too long . . start doing something about it now!

Sure.. we're trying to sell you trailers on all these gags.. but if you use them you'll benefit too! So what difference should it make to you if you're going to get some real returns on your money!

We doubt that you'll find any better way to advertise your shows than with trailers on your screen!

Of course you do need more than trailers to help put over these special days. The Holiday Spirit should prevail all through your theatre. Decorate your lobby to express the theme of the holiday you're advertising!

You should take advantage of every holiday during this entire month..and if you do, at the end of the month you'll be a mighty happy guy — sez

Irving Mack

.. who believes that if you tell 'em you'll sell 'em!



Meet Vi Dane

. . Irving Mack's "Gal Friday"

She's the one who punches out those breezy, friendly "green notes" that come your way from Filmack!

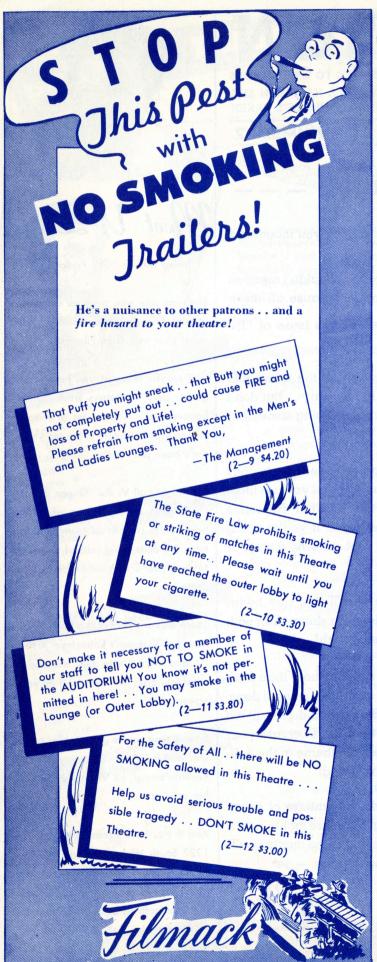
And maybe some of you have even gotten personal letters from her . . because she's made a lot of friends among you exhibitors in the ten years she's been part of the Gang.

You might call Vi the "Queen Bee of the Filmack Hive" . . cuz when the boss has to run out of town on business, she does a big part of the work to shoot your orders out as fast as they come in.

There isn't any part of this trailer business that Vi doesn't know from A to Z... and she's pretty sure she knows what you boys like and need on your screens.

So any time you've got a trailer problem, and Irving Mack is away . . don't hesitate to call on VI . . . she knows her onions!

And if you have occasion to come to 1327 South Wabash to see the Boss . . Vi would be disappointed if you didn't stop to see her too . . because she likes nothing better than to meet personally the Fellas whose names and theatres she knows so well!



MACK-AROONS BLIRVING MACK

Many a girl burns up her boy friend with an old flame.

O

Working at life sometimes is like working in a fruit preserving factory — one jam right after another.

600

Scientists are now experimenting on the production of milk synthetically. It won't be as popular as long as there is an udder way.

(50)

The two hardest chores in the world are: entertaining a person who says nothing, and listening to a bore who does all the talking.

50

People who are eager to give a square deal usually get a square deal.

(50)

When it is said that a man has more money than sense, this does not necessarily mean that he is rich.

60

Opportunity often knocks at a man's door while he is down the street telling somebody a hard luck story.

(50)

The man who toots his own horn soon has everybody dodging when he approaches.





Friday, February 13th, is a Showman's opportunity to get extra revenue by running a Special "JINX" or "FUN" Show! Cash in on it by using one of these ideas . . . or send us your idea, and we'll make a trailer that'll sell it!

HORROR MIDNIGHT SHOW

Oooooo!! . . That fearsome day is on the way! - FRIDAY THE 13th IS COM-ING!

It's the day when black cats cross your path . . and Ol' Man Jinx is right behind you!

> But most important . . it's the day of our spine-tingling MIDNIGHT JINX SHOW - FRIDAY THE 13th!

> > If you have the nerve to take a chance . . and think your heart can stand it . . JUST COME TO THIS THEATRE!

> > You'll see a Horror Show that'll make your teeth chatter and your hair stand on end . .

> > TWO FEATURES that will TERRIFY you more than spending a night in a Haunted House! . . .

> > (Use Trailerettes or Prevues

Plan now for the Spooky Thrill of a Lifetime at our MIDNIGHT JINX SHOW -FRIDAY THE 13th at (time)

(1-13 13c a word

LAFF MIDNIGHT SHOW

The best way to break a Jinx is to have a good laugh!

That's why we have selected FRIDAY, FEBRUARY 13th to run an uproarious ALL LAUGH MIDNIGHT SHOW!

We are presenting TWO of the Silliest, Screwiest most Laugh-provoking Comedies you ever split your sides over! Here's what you'll roar at . .

(Use Trailerettes or Prevues here)

Extra! — There'll be a Cartoon so funny that you'll continue laughing all the way

Don't forget! . . ALL LAUGH MIDNIGHT SHOW . This Theatre . FRIDAY, FEB.



SPECIAL SHOW

Are you Superstitious? . . or can you take it? Whether or not you are willing to break a mirror or walk under a ladder . . you will enjoy our SUPERSTITION GHOST SHOW -FRIDAY THE 13th . . .

And if you can "take it" . . Here's what you

(Follow with Trailerette or Prevue)

(1-15, \$5.00)

1327 S. Wabash Ave. Chicago (5) Illinois

FILMACK 1574 W. Washington Los Angeles (7) Colif

WORD FOR WORD!

Here is a letter dictated by a second-hand truck dealer and taken down exactly as dictated by a dreamy stenographer:

Dear Mr. Umstead:

Let's see. What'll I tell the old jackass? In reply to yours of the fourteenth we are surprised to learn the super-power two-ton truck you purchased from us is not giving perfect satisfaction. We had to sell it quick before it fell to pieces.

As you know, Mr. Umstead, we inspect all used cars thoroughly before turning them over to the purchaser. Your truck was in excellent condition when it left our garage. That's a swell dress you have on. New, isn't it?

It is possible your driver is at fault. Four miles to the gallon is very poor mileage for a truck in such good condition as yours. Four gallons to the mile would be about right. I never noticed before you had a dimple on your knee. Bring it around and we will have our expert mechanic make the proper adjustments. Sincerely yours,

Just sign it yourself

(50)

Mess Attendant: "So there's sand in your soup! Did you join the Navy to serve your country or to complain about the chow?"

Trainee: "To serve my country—not to eat it.'

500

Doctor (shifting stethoscope on nifty cutie's chest): Say ah!

Nifty Cutie: Whassa matter, Doc, doncha like the program on the other side?"

(00)

He: "I suppose you dance."

She: "Oh yes, I love to." He: "Great, that's better than dancing."



Patrons Don't Like It!

We are endeavoring to make this theatre a place of enjoyment for all. . .

Therefor we ask you to please take your seats quietly . . please refrain from loud talking . . please do not run in or out during the show.

Your cooperation will be appreciated by . .

-The Management

(1-16 \$5.00)

To our Theatre Audience: BOYS, GIRLS . . and ADULTS,

Please maintain complete SILENCE so that all may enjoy the show!

(1-17 \$2.20)

SHHH! — You Kids . . and Adults, too!

There's a show going on, and everybody wants to enjoy it . . but TALKING and WHISPERING ruins the show for people sitting around you!

So c'mon . . be a good sport and cut out the talking until you get outside! Thanks!

(1-18 \$5.10)

Maybe you've seen the picture before . . or read the story. That's swell . . but won't you please keep the ending to yourself?

It's great to know that everything turns out all right . . but the people around you would like to learn it for themselves . . . Thanks!

(1-19 \$5.00)



GAGS 'N GIGGLES



He: "I love you darling. I adore you. She: "Are you going to marry me?" He: "Don't change the

subject."

-0-

Critic: "How did you ever learn to paint such beautiful landscape?" Artist: "I studied abroad for two years." Critic: "Then why isn't she

in it?"

A visitor to an insane asylum asked an inmate his name.

"George Washington." "But the last time I was here you were Abraham Lincoln.'

"That," said the man sadly, "was by my first wife."

Charlie: "So George is fine now, but what did they operate on him for?" Sam: "They removed a brass rail that had been pressing on his foot for years.

Welfare worker: "And what are you in here for my good man?" The Prisoner: "Flattery, Ma'am. Caught imitatin' another man's signature on a check."

Lawyer: "Did you rob that bank?" Client: "Certainly, otherwise how could I retain you to represent me!"

"That girl is so dumb she thinks a football coach has four wheels.'

"Well-how many wheels has it?

Lawyer (to gorgeous witness): "Answer 'yes' or 'no'."

Witness: "My, you're a fast worker, aren't you?"

-0-

Funeral Director (young and ambitious): "How old are you, sir?" Aged Mourner: "I'm 98." Funeral Director: "Hardly worth going home, is it?

Lady (at party): "Where's that pretty maid who was passing out cocktails a while ago?" Hostess: "Oh, are you looking for a drink?" Lady: "No, I'm looking for my husband.

0

A girl doesn't mind losing her heart; she just dislikes having a man search for

0

Sometimes birds of a feather don't always flock together, philosophizes Flo. Take the case of an old man who marries a young chicken and has to keep watching her like a

Judge: I'm sorry, but I can't issue a marriage license until you have a properly filled out form.

-0-

hawk.

Girl: Listen, if my boy friend doesn't care, what business is it of yours?

IF YOUR SPECIAL SHOW NEEDS "PUNCH" SELLING

Try Filmack's

ALWAYS TOPS FOR RESULTS! Los Angeles Office Now Open 1574 W. WASHINGTON BLVD



FEB. 6 - 12 WEEK

The nation is proud of its Boy Scouts. Your theatre's reputation will benefit if you take an active part in the Boy Scout Week program. These trailer ideas suggest how you can do it . . for both Good Will and Profit.

The following leading Merchants and Professional People of the and Professional People of the SCOUTS OF City salute the BOY SCOUTS OF AMERICA... and trust that the honor and recognition that shall honor and recognition them throughout WEEK nation during BOY SCOUT WEEK national shall have a sh

(List names of merchants) (1-2013c a word)

This is NATIONAL BOY SCOUT WEEK.
We extend our congratulations to the BOY
SCOUTS for the fine display of Scoutcraft
in our lobby.
The Scouts invite you to inspect their exhibit.

(1-21 \$3.50)

This week we pay tribute to the BOY SCOUTS OF AMERICA . . celebrating their 38th

Congratulations to all the BOY SCOUTS in our town! Everyone is proud and appreciative of your great work!

(1-22 \$3.80)

COME and SEE the BOY SCOUTS ON OUR STAGE . . .

On February (date) we are presenting BOY SCOUT Troop (name & number) on our stage in a spectacular display of Scoutcraft in addition to our regular show.

Be sure to see this interesting display during BOY SCOUT WEEK, February 6th to 12th.

(1-23 \$6.00)

FILMACK TRAILERS Sell Your Shows!



Man who hesitates is lost; likewise girl who doesn't.

Woman's best asset — man's imagination.

Cold cash can warm hearts.

Peep show not connected baby chickens.

Man who love girl on hillside, not on level.

Can always draw queens, if have jack.

Man who say motor failed, using old stall.

Modern Nero fiddle while sweetheart burns.

Woman's upkeep, man's downfall.

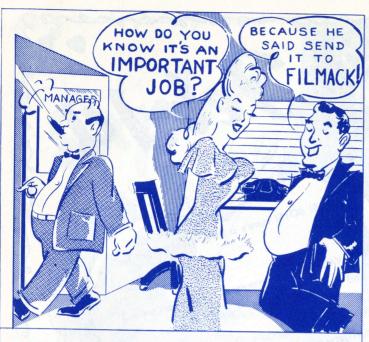
Fool and his money soon partied.

When girl has horsesense, everybody rides her.









He's Right, Miss Jones!

"My boss is a mighty particular guy, and when he has an important trailer job he wants done *right*, and *quick*... he always sends it to Filmack...

"It doesn't matter what he's planning to sell – coming shows . . special matinees . . benefits . . popcorn, or anything else – he knows that Filmack will make a trailer that will really do the job!

"He says that for 29 years it's been Filmack's business to create SPECIAL TRAILERS THAT SELL IDEAS.. and they sure know their business! That's why he always sends his orders to Filmack."

Original Trailer 13c a word (\$1.50 per frame minimum)

Duplicate Prints, 11c a word

Roller Trailers 15c a word (Minimum order \$4.50) Yes, and that's why thousands of exhibitors, from coast to coast, come to Filmack for their Special Trailers. So if you happen to be one of those fellas who isn't yet acquainted with us, we'd like to suggest that you TRY US FOR YOUR NEXT SPECIAL TRAILER ORDER!

You can be absolutely sure that you'll get the finest "showmanship" trailer it's possible to make. It'll reach you in a hurry . . and your film message will be dressed up in a style that will be a credit to your screen — when you order from . . .



Let Us make Your Next Special Trailer!



It doesn't take much dirt to make a mountain out off a mole hill.

O

A lot of men always recognize their duty in sufficient time to sidestep it.

90

When a man says he is self-made it is difficult to know if he is boasting or apologizing.

(50)

Nobody ever made a law that will prevent a man from making a fool of himself.

(50)

When it is said that a man has more money than sense, this does not necessarily mean that he is rich.

(50)

Opportunity often knocks at a man's door while he is down the street telling somebody a hard luck story.

(50)

The man who toots his own horn soon has everybody dodging when he approaches.

(50)

Politeness these days consists of offering a lady your seat when you get off the street-car.



USE THIS STUNT TO MAKE 'EM READ YOUR NEWSPAPER ADS!

DO YOU KNOW THE RIGHT ANSWER??

Every week the Manager of the (Strand) Theatre will telephone twenty residents of (Holyoke) and ask if the answering party knows . .

"WHAT IS PLAYING AT THE STRAND THEATRE THAT DAY?"

If you can answer correctly in twenty seconds time, you will receive TWO FREE TICKETS to This Theatre!

READ OUR NEWSPAPER ADS . . SO YOU'LL HAVE THE RIGHT ANSWER!

(1-23 \$8.50)

The state of the s



It's Impossible!

You Can't Cover Your **Big Pictures Properly Unless You Sell Them** Far in Advance with

TRAILERETTES and HEADERS



An outstanding attraction always gets more money when you give patrons a chance to plan for it far in advance! Tell 'em early, and keep 'em from going elsewhere . . by using inexpensive, effective Trailerettes and Headers!

, each MUSIC SILENT

FEBRUARY . . the Month of BIG BIRTH-DAYS . . also brings Hollywood's BIGGEST HITS to This Theatre! . . .

Pictures that explode with Drama . . un-folding their stories of Adventure and Breathless Love! Hollywood brings you an Entertainment
Treat in every one of these Outstanding

(Follow with Trailerettes) (1-33 \$4.60) Attractions! ...

... It Isn't Necessary to Wait for Booking Dates

FEBRUARY is LEAP YEAR MONTH . . . and we LOOKED before we leaped! . . . We LOOKED at the finest array of Big Productions ever to come out of Holly-

And then we PICKED the GREATEST of them all . . to bring to you This Month! . . . Here they are . . . (Follow with Trailerettes) (1-34 \$5.00)

We're bursting with pride and crowing with delight over the parade of BIG PICTURES coming soon to our Screen!

It's not very often that the Management of a theatre can offer so many Screen Successes . . one right after another! .

But we're doing it during the next few weeks! . . and here they are . . . (Follow with Trailerettes)

(1-35 \$6.00)

ORDER NOW and USE FAR IN ADVANCE!



Lady Mctorist: "Can you fix this fender so my husband will never know I bent it?

Mechanic: "I doubt it, lady, but I can fix it so's you can ask him in a few days how he bent it."

(50)

He (in barber chair): "Cut all three short."

Barber: "Which three?" He: "Whiskers, hair and chatter."

(50)

Joe - "Waiter, please bring me some tomato juice

for a pickup."

Waiter — "Yes, sir, and what will you have for vourself?"

(50)

Some boys in Kansas City were showing a Texas rancher the town.

"What do you think of stockyards?" they asked

"Oh, they're all right, but we have branding corrals in Texas that are bigger, he said.

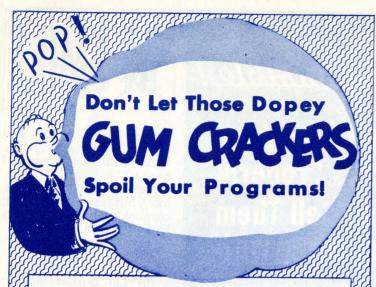
That night they put some snapping turtles in his bed. When he had turned back the cover, he asked what

they were.
"Missouri bed bugs,"

they replied.

He peered at them a moment. "So they are," he agreed. "Young uns, aren't they?"

When a man "has grit" he has what it takes to do a job well done. The origin of the term is American and it takes us back to the sandstone grindstone. Whén a sandstone is gritty it does a good job of sharpening and lasts longer.



It only takes a few bubble-gum-chewing morons to ruin your programs and drive your good patrons away to stay! Keep these bird-brained pests in place with a trailer! (Sorry we're burned up, fellas, but a couple of 'em spoiled the show for us last night!)

> BUGS BUNNY SEZ: — "How can a guy pay attention to my antics on the screen . hear Bing sing . . or swoon at Lana Turner . .

> When some C-R-A-Z-Y Gum Chewer is P-O-P-P-I-N-G and C-R-A-C-K-I-N-G???

Sure, Doc . . chewin' and poppin' is fun . . . but IT RUINS THE SHOW FOR PEOPLE AROUND YOU!

So please don't pop your gum in this

(1-36 \$6.60)

NOISY CHEWING OF BUBBLE GUM WILL NOT BE TOLERATED IN THIS THEATRE . . .

WE MEAN IT!

-The Management

(1-37 \$2.00)





A man never learns the real truth about himself until he's married.

50

Many a man who can't talk much makes a big hit keeping still.

O

Politeness these days consists of offering a lady your seat when you get off the street-car.

50

The reason most women don't look good in slacks is because the distance is too great between their hip pockets.

(50)

When a man says he is self-made it is difficult to know if he is boasting or apologizing.

UNPOPPED POPCORN PRICES

are UP and going HIGHER SAVE YOUR PROFITS

OUR BOX HOLDS 11/4 to 11/2 OZS. OF POPCORN (FOR 10c SELLERS)

Printed on White Durable Cardboard. Tied in Bundles of 50 Boxes. 20 Bundles or 1000 Boxes in a Carton



6.90

per 1000

\$6.75

per 1000 (5000 Lots)

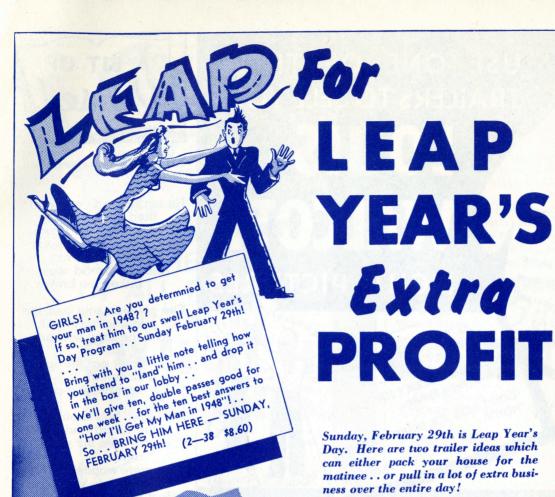
QUANTITY PRICES

25,000-\$6.40 per 1000
50,000- 6.30 per 1000
100,000- 6.15 per 1000
1,000,000- 6.00 per 1000
F.O.B. GREEN BAY, WIS.
SAMPLE BOXES
SENT ON REQUEST

Note—For immediate shipment, where credit is not established or account not listed in Dun & Bradstreets, mail check with order.

ORDER

V V CANDY MFG. CO. 840 W. LAKE ST., CHICAGO 7, ILL.



CALLING ALL LOVERS!

We're having a Special LOVERS' MID-NIGHT SHOW . . just for you . . on Leap Year's Eve — Saturday, February 28th, at (11:30) P.M. . . .

Cupid, himself, helped us pick a Program that just oozes with thrilling Romance and tender passion! Here's the Feature that will entrance you . . .

(Show trailerette or prevue trailer here)

So . . if you're in love, or ever hope to be . . don't miss this romantic program!

And Girls - don't wait for the Boy Friend to invite you . . . it's Leap Year, and it's perfectly all right for you to ask him! . . to our LOVERS' MIDNIGHT SHOW . . on Leap Year's Eve — Saturday, February 28th, at (11:30) P.M.

(2-39 \$11.70)

HEY, YOU GIRLS . . It's YOUR tuen! . . . We mean that Sunday, February 29th is Leap Year's Day . . and every MAN who attends our Matinee, escorted by a lady . . will be ADMITTED FREE! GALS! . Bring the Boy Friend to our swell program, Sunday afternoon, February 29th . . and we'll pass him in FREE! (2-40 \$5.50) WERE YOU A LEAP YEAR BABY? ... Do

You celebrate your Birthday only once every four years??...

If you were born on February 29th, you're invited to be the Guest of This Theatre at our Big Leap Year's Day Show . . Sunday, February 29th!

Just bring some record of your birth date · and you'll be ADMITTED FREE! (2-63 \$6.30)

1327 S. Wabash Ave. **Filmack**

1574 W. Washington Los Angeles (7) Calif.



Then there is the absentminded man who scrubbed the ring off his sweetie and kissed the bathtub good night.

-0-

"I only go out with boy friends for laughs."

"Ah, then you don't pet." "That's a laugh!"



"Little boy, why aren't you in school?"

"Hell, Lady, I ain't but three years old!"



Someone in the dark: I think you're terrible.

Someone else in the dark: Let me try again. I'll do better next time.



He-Darling, I'm crazy to hold you in my arms!

She—I'll say you are! That's my husband in back

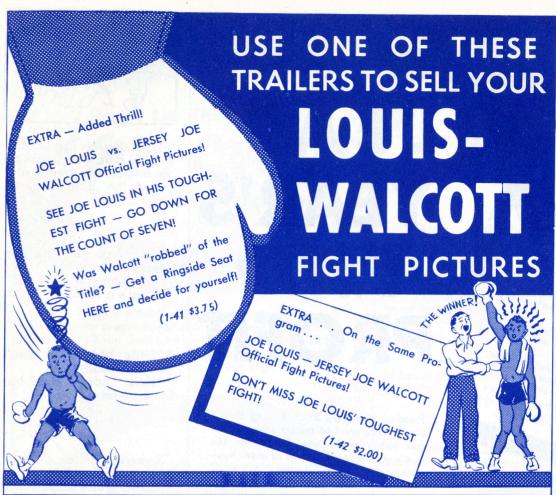


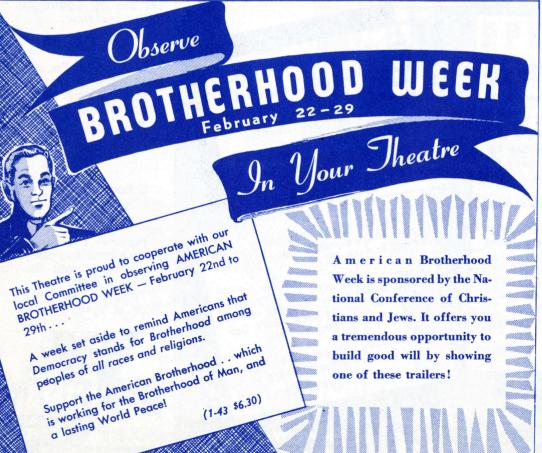
School Teacher - Percival, you are half an hour late. What was the matter?

Percy - I went out with Pa to a lynching party, and we stayed until the last man was hung.

Teacher (severely) — Was hanged, Percival.









Like Mother Used to Make!

He sat down to eat, and then he saw. With disconted frown, The potatoes and steak were almost raw. And the bread was baked too brown.

The pie was sour and the pudding too sweet, And the soup was full of fat. He couldn't eat the spoiled

mincemeat,

It wasn't fit for a cat.

Said he, "You should taste the bread and pies, I have seen my mother make:

They were wonderful..and 'twould do you good Just to look at a slice of her cake!"

Said his smiling wife, "I'll improve with age, But now I'm just a beginner;

So when your mother called today

I got her to cook this dinner



Value Unlimited

The thing that goes the farthest Toward making life worthwhile, That costs the least, does the most. Is just a plesant smile;

The smile that bubbles from the heart

That loves its fellow man Can drive away the clouds of gloom And coax the sun again.

It's full of worth and goodness,

With friendly wishes blent:

It's worth a million dollars And it doesn't cost a cent!



WIN THE RESPECT OF ALL PATRONS BY SHOWING . . .

CHURCH **TRAILERS**

	50 TO CHURCH . Use your American privilege
	Use Your Americanty SUNDA
	O TO CHURCH of your choir
//	Talle Tall.
	Clean and Flori
	Strong Community is a strength .
	A Spiritually Site Spiritual of Spiritual Spir
	A Spiritually Strong Community is a City of Spiritual Strength one
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	TURCHES are only and commit
	by attending Churches are only as strong as we ourselves OUR CHURCHES are only as strong as we ourselves with our faith and continued support. (1-46, \$2.50)
	OUR CHURCHES (in our faith own faith own make them with our faith own faith own faith own make them
	· to provide of dece
	The aim of this Theatre is to the high standards of the high stand
	The dill conforms to Church-going which conforms to Church-going which conforms to Church-going them both
	pected by pected by and your THEATING Attenu \$4.60)
	The aim of this Theatre high standard which conforms to the high standard which conforms to the high standard which conforms to the high standard period part of the high standard welfare. The aim of this Theatre are very important which conforms to the high standard part of th
	to Your regularly.

QUICKER SERVICE TO WEST COAST EXHIBITORS!

Los Angeles Telephone

Rochester 4220

Filmack's new Los Angeles Studio, at 1574 Washington Boulevard, is now open and in full swing. It's equipped with the latest and best trailer-making machinery . . and staffed by a crew of expert craftsmen who know how to make trailers!

So Fellows . . you Exhibitors on the West Coast.. please send your special trailer orders now to our Los Angeles Studio. We promise you the best trailers it's possible to make . . and you'll get them in the quickest time!

1327 S. Wabash Chicago, Illinois

Filmack 1574 W. Washington Los Angeles, Calif.

THIS ORDER FORM

1327 S. Wabash Ave.
Chicago (5) Illinois

7ilmack 1574 W. Washington
Los Angeles (7) Calif. Please send me the following Trailers: Manager ____ Theatre_____ State

which to prepare your trailer, fill in the date us you will start showing your trailer here.

To assure us the maximum amount of time in

MINIMUM ORDER 1.50

Save C.O.D. Charges by enclosing check with order. RETURN POSTAGE GUARANTEED

Filmack Trailer Co

1327 SOUTH WABASH AVE., CHICAGO 5, ILLINOIS



Woodford Theatre, Eureka, Ill.

All work and no play makes jack and plenty of it.